

Key Contacts

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Ranked Top 5 Law Firm
Regionally for Venture
Capital Transactions
(PitchBook)

REPRESENTATIVE TRANSACTIONS

COMPANY REPRESENTATION

SERIES SEED

- \$8M** Property management software platform
- \$4.3M** Commercial agricultural products marketplace
- \$3.5M** Event planning solutions (formation through financing)
- \$2M** Tech-enabled clothing line

SERIES A

- \$8M** Video production cloud software company
- \$6M** Specialty retail market company
- \$4M** Used equipment classified company in round led by foreign strategic
- \$2.5M** In-home meal delivery service
- \$2.3M** VoIP telecom platform

SERIES B

- \$37M** Web-based investing community
- \$20M** AI-based compliance software, in addition to early seed and Series A
- \$12.5M** Patented chemical solutions and technology for oilfield water treatment
- \$6M** Mobile security technology company

SERIES C

- \$32M** Data science company, including founder liquidity

GROWTH

- \$65M** Transportation and logistics company in combined equity, debt and real estate financing

GENERAL INDUSTRY

MULTI-SERIES

- \$60M+** Mobile marketing company
- \$28.8M** High-end grocer and online ordering/grocery delivery service
- \$17.5M** AI-based insurance underwriting technology provider
- \$13.5M** Third-party online ordering and restaurant point-of-sale software provider
- \$7M** Transportation logistics consumer solution

SOCIAL IMPACT, EDUCATION & HEALTH CARE

SERIES SEED

- \$4.7M** HIPAA compliance software platform
- \$2M** Lending platform for low-income college students
- \$2M** Medical diagnostics company
- \$1.75M** Addiction intervention software platform

SERIES A

- \$5.5M** K-12 ed-tech software marketplace platform
- \$3.5M** K-12 supplemental curriculum software platform

MULTI-SERIES

- \$9.7M** Higher ed-tech SaaS real-time feedback and instruction platform across Series Seed, Series A and Series B
- \$9M+** On-demand in-home services platform

REPRESENTATIVE TRANSACTIONS

LEAD INVESTOR

SERIES SEED

- \$10M** Equity financing and related bridge rounds for early childhood education services company
- \$5M** Cannabis service provider
- \$4.4M** Cannabis-focused lifestyle consumer brand
- \$4.4M** Alcoholic beverage on-demand service company
- \$2M** Equity financing and related bridge rounds for mortgage and lending product platform
- \$1.5M** Employee benefits software business

SERIES AA

- \$4.6M** Equity financing and related bridge rounds for outdoor sports digital media and e-commerce company

SERIES A

- \$5M+** On-demand delivery service, Series A through IPO
- \$5M** Equine imaging technology company
- \$3.75M** Pet services ecommerce website
- \$3.2M** Price comparison software company

SERIES B

- \$12M** Financial products company
- \$9M** Sustainable, high-efficiency lighting solutions company

SERIES C

- \$32M** Rapid DNA analysis company
- \$5.25M** Co-lead investor in provider of financial research software

MULTI-SERIES

- \$23M** Initial lead investor in \$4M Series A through growth equity round with \$9M of growth capital and \$9M in secondary liquidity
- \$5.5M** Series A and Series A-1 extension in personalized retail marketing company
- \$5M** Represented initial lead investor for on-demand delivery service from initial Series A through IPO

GROWTH DEBT

- \$15M** Lender in senior secured credit facility for snack bar products company

VENTURE DEBT

- \$5M** Lender in senior secured credit facility for provider of location-based electronic verification
- \$3M** Lender in senior secured credit facility for advanced manufacturing provider of organic materials
- \$2M** Lender in senior secured credit facility for provider of employee engagement improvement